



# SENIORS HOUSING DIVISION OVERVIEW

LeClaire Commercial provides expertise in all facets of seniors housing. This expertise includes assisted living facilities (ALF's), skilled nursing facilities (SNF's), independent living facilities (ILF's), continuing care retirement communities (CCRC's), congregate facilities and 55 and over senior apartments. LeClaire Commercial is distinguished by its industry experience, local market insight, regional coverage and attentive service.



Robert LeClaire has personally handled the sale of over 175 senior living facilities that have exceeded \$350,000,000 in value. LeClaire's experience in handling all aspects of the transaction, including valuation, marketing and due diligence resulting, time and time again, in successful closings is proven by his numerous letters of recommendation and by his extensive track record. In fact, the Commercial Association of Realtors of Wisconsin (CARW) awarded him the Transaction of the Year Award for his sale of a portfolio of Alterra (now Brookdale Senior Living) facilities. It was the *first, and to date, only time* that the Commercial Association of Realtors of Wisconsin has ever recognized a senior housing professional for his/her expertise.

## Major Property Types

- Nursing Homes
- Assisted Living Facilities
- Independent Living Facilities
- Continuing Care Retirement Communities
- Congregate Care
- 55 and Over Apartments
- REO Properties

## Notable Assignments

- Nationwide Health Properties REIT - Multiple Assets
- Alterra Health Care (Brookdale) - 23+ Assets
- Friendship Manor - 53 Assets
- Eau Claire County, Wisconsin
- Monroe County, Wisconsin
- Jackson County, Wisconsin
- Episcopal Diocese of Milwaukee



## Services

- Brokerage Services
- Acquisition and Disposition
- Valuation Services
- Consulting Services
- Advisory Services
- Negotiation Services
- Experienced Expert Witness

## Representative Clients

- NHP REIT (now VENTAS)
- Alterra HCC (Brookdale Senior Living)
- The Village at Manor Park (VMP)
- Jackson County, Wisconsin
- Wheaton Franciscans
- Eau Claire County, Wisconsin
- Lutheran Social Services

For more information contact:

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INTEGRITY

SENIOR LIVING | APARTMENTS | LAND | REO | BUSINESS